

# 2020 Annual Meeting

May 11, 2020  
5 pm - Virtually  
4020 East 5th Avenue  
Columbus, Ohio 43219

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# Annual Meeting Agenda

Call to Order

Introduction of the 2020 Roster of Officials

Ascertain that a Quorum is present

Business Session:

- Annual Meeting Minutes
- Board Chair's Report – Lionel Harris
- CEO/Treasurer's Report – Lynnet Simpson
- Credit Committee Report
- Supervisory Committee Report
- Board & Committee Election Results – Lionel Harris

Old Business – Lionel Harris

New Business – Lionel Harris

Drawing for Prizes – Wanda Brown

Business Session Adjournment – Lionel Harris

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## 2020 Credit Union Roster of Officials & Staff

### Board of Directors

Chair..... Lionel Harris  
Vice Chair..... Wanda Brown  
Director..... Joshua Counciller  
Director..... Sylvan Wilson  
Director..... Leslie Mcgee

### Credit Committee

Chair..... Joshua Counciller  
Member..... Lionel Harris  
Member..... Marcia Macon-Bruce

### Supervisory Committee

Chair..... Gail Thomas  
Member..... Sandra Hawthorne-Provo

### Credit Union Staff

CEO/Manager..... Lynnet Simpson  
Member Services / Loan Processor..... Sandi Smith  
Member Services..... Asia Chandler  
Accountant..... Robin Peterfy

ODJFS Federal Credit Union  
Annual Meeting Minutes  
February 11, 2020

Lionel Harris, Board Chair, called the annual meeting to order at 6:22p.m. Director Joshua Counciller volunteered to take the minutes for the meeting. Lionel asked Joshua to confirm that the meeting had a quorum. A quorum was confirmed.

Lionel introduced the Board Vice Chair, CEO, and Board of Directors. He explained that due to unfilled vacancies, the Board voted to reduce the size of the board from 7 to 5. He also explained that Peter Egwudo and Roger Marbry no longer serve on the Board. The Board of Directors appointed Joshua Counciller and Leslie McGee to fill the vacant seats.

Lionel introduced and acknowledged the credit union staff for all their hard work.

Lionel stated that the Chair's report was in the program and shared a few highlights from his report. He highlighted Director Joshua Counciller for receiving the CUNA's Board Financial Literacy Certificate.

Lionel asked Vice Board Chair, Wanda Brown read the minutes from the 2018 Annual Meeting. Leslie McGee moved to accept the minutes, motion seconded by Debra Brown. Motion carried.

Lionel introduced our CEO and Treasurer, Lynnet Simpson-Lane. Lynnet shared the current financial condition of the credit union; including the costs associated with transitioning to a new core processor, a solid capital base of over 11% and our investment strategies. Lynnet presented the treasurer's report as printed in the booklet Rose Martin moved to accept the treasurer's report, motion seconded by Shauna Williams. Motion carried.

Joshua Counciller, Credit Committee Chair, gave the Credit Committee Report and Sandra Hawthorne-Provo gave the Supervisory Committee Report. Lionel Harris presented the Nominating Report.

The Nominating Committee nominated the following Board of Director candidates whose names were on the printed ballot for the three open positions: Lionel Harris, Leslie McGee, and Joshua Counciller. The ballot also included one candidate for the one open Credit Committee vacancies: Lionel Harris. There were no nominations from the floor. Sandra Hawthorne-Provo moved to close the nominations, motion seconded by Asia Chandler. Motion carried.

The 2019 election results were as follows: Board of Director selections were Lionel Harris, Leslie McGee, and Joshua Counciller; and Credit Committee selection was Lionel Harris.

Unfinished Business: None  
New Business: None

At 7:07pm, Lionel Harris moved to adjourn the Business Meeting, motion seconded by Wanda Brown. Meeting adjourned.

Submitted by:

Secretary

Date

Chair

Date

## The Chair's Annual Report

As we wrapped up our annual meeting last year, who could expect what was to become of 2020! I am pleased that ODJFS Federal Credit Union was ready to take on the challenges presented by the pandemic. The addition of our updated website Online Bill Pay, Mobile Banking, Remote Deposit Capture, and the ability to electronically sign documents, made it easier for our members to conduct financial transactions remotely reducing the need to come into our offices.

A recent study has shown that Ohioans remain optimistic and determined to make their money work harder, with 72% confident that they will be in a better financial position in 2021. As the world begins to open back up and we continue to move forward in this “new” normal, please do not hesitate to reach out ask how we can assist you in reaching your financial goals and meet your financial needs.

Personally, I continue to be active in Credit Union Advocacy. Virtually attending national and local advocacy events, meeting with the National Credit Union Association (NCUA) leadership, Congressional and Senatorial leaders expressing the importance of small credit unions and the impact they have on our communities. Having recently spoke on a Diversity, Equity, and Inclusion (DEI) panel on a national stage, advocating continues to be a very rewarding experience in representing our credit union in this space.

In closing, ODJFS Federal Credit Union continues to be well-positioned to face any challenge and seize any opportunity that presents itself in 2021. I am thankful for the leadership of ODJFS Federal Credit Union, Mrs. Lynnet Simpson, the thoughtfulness of our amazing Board of Directors, the dedication of our wonderful staff and volunteers, and the continued support and faithfulness of our members.

Sincerely,

*Lionel Harris*

Lionel Harris

Chair, Board of Directors

## 2020 CEO/Treasurer Report

A common theme of 2020 was **STRONGER TOGETHER**. At ODJFS Federal Credit Union our strength has always been our loyal membership. Your credit union is strong only because you make it strong through your support. The Credit Union's 2020 strategic vision was written to focus on 2 areas: membership and loan group. As we entered 2020, we had a sure direction and plan on how to achieve those goals. However, at end of the 1<sup>st</sup> quarter we were introduced to an extreme challenge called COVID-19.

Financial institutions across the world had to adapt to global financial stresses such as unemployment, employees working from home and long-term illnesses that stretched resources. All of these challenges and changes have a grave impact on how people manage their assets and envision their needs. If home is now the new workplace, why purchase a new car when our commute is to the living room? Do we need that extra credit card for business or recreational travel when we are not going anywhere this summer?

At ODJFS FCU, we could have never anticipated that the financial programs that we put in place during our 2019 core conversion to Fiserv Portico would be so integral to our ability to transition through COVID-19. The Services that were added in 2019 such as Remote Deposit Capture (check depositing by taking a picture from a camera enabled device), bill pay, and Docu-sign were all added and became essential in our daily operations in 2020.

As we shift to a new normal over the next coming months, we want re-focus on 4 key priorities:

- 1) Reconnecting with Members and improving their engagement.
- 2) Improving risk management by taking the steps to deal with any sudden unexpected risks such as a nature disaster or future pandemics in the future.
- 3) Continued technology engagement because the digital world rapidly changes therefore, we must be a position to change as well.
- 4) Creating dynamic and vibrant partnerships to create value for our members.

Prior to the pandemic the Credit Union was tackling regulatory changes. There has been an exorbitant number of federal mandates from NCUA, the Federal Reserve, Consumer Financial Protection Agency and Washington DC. We are challenged with decreases in income and rising vendor costs. All of these challenges come with decisions that must be made to re-position the credit union as we move into the future. COVID-19 has forced businesses of all types to rethink their traditional operating models. The financial services markets will be largely shaped by those that are able to anticipate future while prioritizing the present.

I want to thank our members for their patience. As we begin to emerge from the COVID-19 crisis we will examine the business practices that are shaping the future while

keeping our eye on emerging business and technology trends and reacting appropriately.



Respectfully Submitted,

M. Lynnet Simpson  
CEO/Manager  
ODJFS Federal Credit Union

2020 Supervisory Committee Report  
For the period January 1, 2020 – December 31, 2020

The Supervisory Committee's role is to maintain oversight of the safety and soundness of the credit union. Operating independently of all entities at the credit union, we ensure the Board of Directors functions in a manner beneficial to the members. The Federal Credit Union Act mandates the committee's functions.

The Supervisory committee reviewed practices and procedures followed by staff to verify that management carries out the policies set by the board. In addition, we monitor compliances with applicable laws and government regulations.

For the fiscal year ending June 20, 2020, Schmidt & Associates, our CPAs performed the required audits during 2020.

Federal regulators examined the credit union on a regular basis; the supervisory committee reviewed the results and followed up with senior management on any action items identified in the report.

ODJFS Federal Credit Union continues to maintain a prominent level of financial safety and soundness. The supervisory committee will remain vigilant representatives of our members' interests, ensuring continued safety and soundness for your money as the credit union strives to provide you and your family with excellent member services.

We want to thank the Board, other Committee Member, and Members for their challenging work in ensuring the success of the union.

Respectively submitted,

*Gail Thomas*

Gail Thomas  
Supervisory Committee Chair

*Sandra Hawthorne-Provo*

Sandra Hawthorne-Provo  
Supervisory Committee Second Chair

## 2020 Credit Committee Report

The 2020 ODJFS Federal Credit Union Credit Committee consisted of the following individuals: Joshua Counciller (Chairperson), Lionel Harris, and Marica Macon-Bruce.

The Credit Committee approves or denies loan applications submitted during any absence of the Credit Union Loan Officer. The Credit Committee also reviews loans that fall outside the written loan policy to ensure the loan decision was appropriate.

The Credit Union loan officer is Lynnet Simpson. Lynnet's dual role as CEO/Manager and Loan Officer enhances the service to members by minimizing the loan approval response time. Most loan applications are approved within twenty-four hours. The Credit Union staff and Credit Committee work together to meet member's loan needs. The staff's review processes, combined with the Credit Committee's oversight, have allowed this Credit Union to maintain a low delinquency level of 0.01%.

The ODJFS Federal Credit Union offers the following loans: New and Used Car Loans, Share Secured Loans, Signature Loans, Specialty Loans, and VISA Credit Cards. 2020, 161 new loans in the amount of \$1,286,047.59 brought the total loan portfolio to \$4,290,902.53.

The Credit Committee encourages all members to consider the ODJFS Federal Credit Union for all your loan and banking needs!

Respectfully Submitted,

*Joshua M. Counciller*

Joshua M. Counciller, MBA  
Credit Committee, Chair



# STATEMENT OF INCOME AND EXPENSE

## AS OF 12/31/2020

	12/31/2020	12/31/2019
<b>Income</b>		
Interest on Loans	\$250,568.95	\$280,641.43
Income on	\$68,124.34	\$90,966.99
Investments Fee	\$51,708.47	\$61,286.01
Income	\$23,526.98	\$7,685.78
Other Income		
	<b>\$393,928.74</b>	<b>\$440,580.21</b>
<b>Total Income</b>		
<b>Expense</b>		
Employee Compensation & Benefits	\$187,735.73	\$215,354.92
Travel and Conference Expense	\$27.21	\$1,297.14
Office Occupancy Expense	\$9,861.82	\$14,104.50
Office Operations Expense	\$22,038.58	\$29,562.85
Educational and Promotional	\$0.00	\$0.00
Expenses Loan Servicing Expense	\$70,133.66	\$70,395.28
Professional and Outside Expense	\$145,757.37	\$130,628.19
Member Insurance	\$0.00	\$0.00
NCUA Examination/Supervision	\$2,530.19	\$2,706.75
Expense Other Expense	\$5,578.40	\$8,974.38
Interest on Borrowed Money	\$0.00	\$6,967.46
Provision for Loan Losses	\$0.00	\$21,822.24
Dividend Expense	\$23,863.21	\$12,304.86
	<b>\$467,526.17</b>	<b>\$514,118.57</b>
<b>Total Expense</b>		
<b>Net Income (Loss)</b>	<b>(\$73,597.43)</b>	<b>(\$73,538.36)</b>

**STATEMENT OF FINANCIAL CONDITION  
AS OF 12/31/2020**

	<b>12/31/2020</b>	<b>12/31/2019</b>
<b>Assets</b>		
Loans	\$4,292,127.53	\$4,719,020.04
Allowance for loan losses	(\$30,038.70)	(\$44,850.20)
Cash and cash equivalents	\$6,179,141.96	\$4,336,966.44
Prepaid expenses	\$71,521.44	\$6,214.81
Capitalization deposits	\$164,171.63	\$165,953.98
Accrued income	\$11,761.71	\$36,078.13
Fixed Assets (net of depreciation)	\$8,317.75	\$65,037.07
<b>Total Assets</b>	<b><u>\$10,697,003.32</u></b>	<b><u>\$9,284,420.27</u></b>
<b>Liabilities &amp; Equity</b>		
<b>Liabilities</b>		
Accounts Payable	(\$23,882.51)	\$7,638.01
Accrued Expenses	\$20,668.23	\$6,200.19
<b>Total Liabilities</b>	<b><u>(\$3,214.28)</u></b>	<b><u>\$13,838.20</u></b>
<b>Equity</b>		
Shares, Share Drafts, and Share	\$9,715,758.82	\$8,212,525.86
Certificates Reserves	\$246,845.16	\$246,845.16
Undivided Earnings	\$811,211.05	\$885,052.41
Net Income (Loss)	(\$73,597.43)	(\$73,538.36)
<b>Total Equity</b>	<b><u>\$10,700,217.60</u></b>	<b><u>\$9,270,885.07</u></b>
<b>Total Liabilities and Equity</b>	<b><u>\$10,697,003.32</u></b>	<b><u>\$9,284,723.27</u></b>